Leading Collaboratively

Develop collaboration skills in yourself and others, maintain positive relationships while achieving “win-win” solutions, and successfully manage conflict.

SEEC Moments of Insight include:

- Techniques to define a problem, frame the challenge and inspire people to come together to tackle it.
- Identify the needs and wants of both sides and define a shared purpose to drive collaboration.
- Improve horizontal engagement by creating operational, personal and strategic networks.

Register for an Upcoming Session:

June 8 - 9, 2017
November 23 - 24, 2017

Our Participants Say it Best:

“This was a great course, very relevant to what I do every day. Now I have more tools to handle my projects to help our organization reach its strategic goals.”

N. Golestani, Manager, GSI Canada

“The course was extremely befitting to my current situation and I got tremendous value out of it. I feel I am walking into my office on Monday with a very clear direction for problem solving.”

E. Baranya, Technical Product Manager, Geosoft

“This course offers experienced leaders the opportunity to explore an enhanced method of facilitating goal achievement. The enthusiasm and knowledge of the instructor renders the subject matter both practical and exciting.”

V. Shepherd, Executive Director, AVLA

Register Today / Complete Details
http://seec.online/11423
Leading Collaboratively

Systematically improve team cooperation, working relationships and results in any organization setting.

Collaborative work environments and team-based structures are increasingly being used across different types of organizations. In this program, participants will learn how to systematically improve team cooperation, working relationships and results in any organizational setting. They will develop enhanced leadership, negotiation, communication and collaboration skills to improve individual, team and organizational effectiveness. They will also become equipped to better manage conflict and build solutions to problems and challenges.

Top Take-Aways

1. Strengthen your leadership, negotiation and conflict management skills – the big ‘three’ areas
2. Learn how to manage conflict to build better solutions to problems and challenges, increase motivation and have a better understanding of others
3. Build a “together we can solve this” environment to tackle any business challenge
4. Discover five different styles for handling conflict, and when it is appropriate to use the collaboration style
5. Learn how to successfully challenge viewpoints while promoting constructive discussion
6. Change the atmosphere from “you against me” to “you and me against the problem”

Who Should Attend

This program is designed for directors, managers, team leaders, project managers and anyone interested in learning more about the value of building collaboration in the workplace.

Communication Skills Related to Conflict Management & Collaboration

• Practice how to effectively communicate your needs and concerns to others
• Build and enhance relationships while managing conflict
• Establish guiding principles for establishing collaborative communications

Finding “Win-Win” Solutions

• Practice negotiation techniques that support collaboration
• Invent and explore options for mutual gain
• Learn how to overcome obstacles and maximize influence

Build A Culture of Collaboration

• Learn the key drivers and benefits of collaboration

Overview of Learning

The Value of Managing Conflict in the Workplace

• The importance of conflict handling as a critical leadership skill
• Read the 8 key attributes of a conflict situation
• Describe the common causes of conflict

Receive Your Personal Thomas Kilman Conflict Mode Assessment

• Learn how you typically approach differences with others
• Learn strategies to identify how to get your needs met
• Learn 5 modes, including collaboration for handling conflict
• Improve your skills in assessing situations and using each conflict style

Interactive Learning Approach

Experience a variety of learning methods including case studies, coaching exercises, action learning, and development plans to enhance on the job application.

Receive a Thomas Kilman Conflict Mode Assessment to learn how you approach differences with others and how to adapt your style for different people and different situations.

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• Invent and explore options for mutual gain
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Build A Culture of Collaboration

• Learn the key drivers and benefits of collaboration

Get the whole picture.
Preview complete course content online.

Complete Details / Register Today

http://seec.online/11423

More Questions? Get in Touch!
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